Schneider Electric

Energy Management and Industrial Automation

Schneider Electric: Schneider Electric is a global energy technology leader, driving efficiency and sustainability by electrifying, automating, and digitalizing industries, businesses, and homes. Its technologies enable buildings, data centers, factories, infrastructure, and grids to operate as open, interconnected ecosystems, enhancing performance, resilience, and sustainability. The portfolio includes intelligent devices, software-defined architectures, AI-powered systems, digital services, and expert advisory.

With 160,000 employees and one million partners in over 100 countries, Schneider Electric is consistently ranked among the world's most sustainable companies.

Southeast US Operations:

- **South Carolina**: South Carolina: Schneider Electric has two manufacturing facilities in South Carolina in Seneca and Hopkins. The facilities produce manual assemblies, including controllers, power distribution units, switchboards, switchgear, motor control centers, and panelboards.
- **Tennessee**: Schneider Electric is headquartered at its Southeast regional office in Franklin, Tennessee, and operates an additional manufacturing facility in Mt. Juliet.
- **North Carolina:** The company operates plants in Welcome and Salisbury, North Carolina, as well as a hub facility in Raleigh.
- **Kentucky**: Lexington, Kentucky plant.

Canada Operations:

- Schneider electric has operated in Canada for over 100 years in all 10 provinces. The company maintains over 35 sites, including manufacturing plants, R&D centers, and sales offices, supporting local production and innovation.
- Through investments in facilities such as **Milton, Ontario** and **Brossard, Quebec**, Schneider Electric emphasizes energy management, industrial automation, and sustainable solutions to drive economic growth and technological development in Canada.

General Supply Needs:

- Metal stamping
- Sheet metal
- Copper
- Electronics
- Sub assy
- Silicon steel
- Non-ferrous metals
- Roll forming
- Coating
- Misc plastic
- Metal stampings
- Thermoplastic and thermos set
- Roll-forming coating
- Silver
- Contacts
- Connectors
- Stampings
- Steel
- Thermoset
- Tripunits
- Lugs
- Die casting
- Fasteners
- Assy C4R
- CB Frames
- Electrical Cables
- Electronic Radios
- B3 Silver

Specific Supply Needs:

Labels

Sites: Seneca, SC and Salisbury, NC. Labels include identifiers, warnings, serialized, danger/high-voltage. **Materials/type:** plastic-attached labels; hybrid holographic

labeling. Motor control centers often require lasered, serialized, and bolted/attached labels.

Packaging

Needs: pallets, corrugated boxes, protective sheets between metal sheets, plastic wrap, corner board, stretch film, crates. Sustainability preferred. Used for switchboards, component kits, and other products.

Sheet metal, copper, fiberglass

Supplier Requirements

- Must have available capacity now
- Must be able to service multiple Schneider plants
- ETO units – suppliers need engineering resources to be true innovation partners.
- Supplier approval process is rigorous. Schneider aims to minimize supplier count, so preferred suppliers must offer a strategic fit.
- Schneider operates globally (clusters + customers) while also prioritizing local plant needs.